

Powering MMC adoption with builder-first digital tools

Modern Methods of Construction (MMC) is reshaping UK housing. HBXL makes it practical. Structural Insulated Panels (SIPs) and Timber Frame systems are accelerating build times, cutting on-site labour, and driving energy efficiency. Yet adoption depends on builder-friendly workflows that make MMC simple, cost-effective, and compliant.

House Builder Pack 360 is HBXL's soon-to-be launched, fully integrated software suite - bringing design, estimating, compliance, contracts, and job management into one seamless platform. For MMC partners, it's a unique opportunity to embed systems directly into the tools SME builders already use.

01 How HBXL supports MMC partners

1. System Embedding

- MMC specifications (SIPs, Timber Frame) built directly into *Quick Plan* and *EstimatorXpress*.
- Builders select MMC options at design stage - generating compliant drawings and costings instantly.
- Submissions can flow directly to MMC partners for review and approval.

2. Quoting Tool for MMC Clients

- MMC partners can use HBXL to design and quote full builds for their own builder clients.
- Covers not only MMC components but also associated trades, labour, and compliance.
- Provides fast, accurate breakdowns—boosting credibility and responsiveness.

3. Promotion to Builder Networks

- MMC partners can promote HBXL as a value-add tool to their builder customers.
- Builders benefit from instant estimates using MMC systems, making adoption easy.
- Creates loyalty, repeat business, and greater market reach.

02 Why builders choose HBXL

- **Instant Estimates:** Full project costs in minutes - including MMC and traditional trades.
- **Integrated Workflows:** From design to compliance to handover, all in one place.
- **Training-backed adoption:** Government-funded training ensures builders get up to speed with the software.
- **Digital Storefront potential:** Showcase MMC systems directly inside HBXL, with lead generation built in.

03 The Strategic Opportunity

MMC adoption is central to housing policy and industry growth. HBXL bridges the gap between MMC innovation and builder reality - delivering simple, scalable tools that drive adoption at ground level.

04 Let's talk

Partner with HBXL to: Embed MMC systems into builder workflows | Accelerate quoting and design for builder clients | Expand adoption through builder-friendly digital tools

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Introducing high quality builder-first data, captured from our end-to-end digital solution

